

FRANCIS DEMOCRITO CANLAS CONCORDIA
RESUME

EDUCATIONAL BACKGROUND

1996

MAPUA INSTITUTE OF TECHNOLOGY MANILA, PHILIPPINES
Bachelor of Science in Civil Engineering

PROFESSIONAL EXPERIENCE

PAGCOR

August 23, 2022 up to present

MEMBER, BOARD OF DIRECTORS

OTHERS (PAST)

May 2, 2017 to Aug. 2022

BUSINESS DEVELOPMENT DIRECTOR
Asia Defense & Armament Coporation

Jul. 1, 2016 to Dec. 31, 2016

SENIOR VICE PRESIDENT
Proconsult Inc. (Consulting Engineers)

Dec. 1, 2012 to Jun. 30, 2016

SALES DIVISION MANAGER
Grand Cru Wines & Spirits, Inc. - National Key On-Premise, & GenTrade

Sept. 3, 2012 to Nov. 30, 2012

AREA SALES MANAGER
JS Unitrade Merchandise, Inc. - SM Hypermarket, and SVI Group

May 1, 2009 to Mar. 30, 2012

CHANNEL MANAGER
San Miguel Corporation, San Miguel Foods, Inc. - SMIS, National Operations

Apr. 16, 2008 to Apr. 30, 2009

KEY ACCOUNTS MANAGER
San Miguel Corporation, Centralized Key Accounts Group, GMA Operations

Aug. 15, 2005 to Apr. 15, 2008

KEY ACCOUNTS SPECIALIST
San Miguel Corporation, Centralized Key Accounts Group, Visayas Operations

Nov. 2003 to Jul. 2005

CUSTOMER DEVELOPMENT OFFICER
San Miguel Corporation, Centralized Key Accounts Group, GMA Operations

Nov. 2002 to Oct. 2003

TRADE PROMOTIONS & MERCHANDISING ASSISTANT
San Miguel Corporation, Centralized Key Accounts Group, GMA Operations

Mar. 2002 to Oct. 2002

SALES REPRESENTATIVE
Riviera Filipina, Inc. Timog Avenue, Quezon City, GMA Operations

Jun. 1997 to Oct. 2001

PROJECT MANAGER
Manfil Construction & Development Coporation, Mandaluyong City

Jun. 1996 to May 1997

PROJECT CONSULTANT
RA2 Consultancy, Libertad, Mandaluyong City

PRESENT COMMITTEE MEMBERSHIPS

Member

PAGCOR Executive Committee

AFFILIATIONS

Media Bureau Officer

Partido Federal ng Pilipinas