



DATE : September 21, 2020

TO : ALL BIDDERS SIGNIFYING THEIR INTENT

PROJECT : **PROCUREMENT OF THREE (3) LOTS MAINTENANCE AGREEMENT OF STORAGE, SERVERS AND UPGRADE OF HYPERVISOR SOFTWARE FOR A PERIOD OF TWO (2) YEARS UNDER ITB NO. PB20-07-038COR**

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**I. INTRODUCTION:**

This Bid Bulletin is issued to clarify, supplement, modify and/or revise the particular sections in the Bid and Contract Documents as stipulated in the Bidding Documents issued prior to this date. The Bidders shall take note of the following items carefully and consider them in the preparation of their bid proposals, as they shall form part of the CONTRACT DOCUMENTS.

**II. INSTRUCTIONS:**

Bidders have the option to update or integrate the parameters set forth in the Bid Bulletin with the specifications provided under Section VII (Technical Specifications) or to include this Bid Bulletin as part of the submittals under the First (1<sup>st</sup>) Bid Envelope (Eligibility Documents and Technical Component of the Bid).

In either case bidders are required to state either “Comply” or “Not Comply” against each of the individual parameters of each specification indicated in the original or updated Section VII (Technical Specifications) of the Bidding Documents and/or the Bid Bulletin that was made.

The statement of “Comply” or “Not Comply” must be supported by evidence in a Bidder’s Bid and cross referenced to that evidence, when applicable.

**III. RESCHEDULING OF BIDDING ACTIVITIES:**

<b>Page No.</b>	<b>FROM</b>	
	<b>SECTION I. INVITATION TO BID</b>	

5	<table border="1"> <thead> <tr> <th><i>Activities</i></th> <th><i>Date, Time and Venue</i></th> </tr> </thead> <tbody> <tr> <td>1. Issuance of the Bidding Documents</td> <td>August 26, 2020 (Wednesday) to September 23, 2020 (Wednesday)</td> </tr> <tr> <td>2. Deadline for the Submission and Receipt of Bids</td> <td>September 23, 2020 (Wednesday), 10:45 a.m. VENUE: Corporate Lounge, Sixth (6<sup>th</sup>) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila</td> </tr> <tr> <td>3. Opening and Preliminary Examination of Bids</td> <td>September 23, 2020 (Wednesday), 10:45 a.m. onwards VENUE: Corporate Lounge, Sixth (6<sup>th</sup>) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila</td> </tr> </tbody> </table>	<i>Activities</i>	<i>Date, Time and Venue</i>	1. Issuance of the Bidding Documents	August 26, 2020 (Wednesday) to September 23, 2020 (Wednesday)	2. Deadline for the Submission and Receipt of Bids	September 23, 2020 (Wednesday), 10:45 a.m. VENUE: Corporate Lounge, Sixth (6 <sup>th</sup> ) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila	3. Opening and Preliminary Examination of Bids	September 23, 2020 (Wednesday), 10:45 a.m. onwards VENUE: Corporate Lounge, Sixth (6 <sup>th</sup> ) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila	<table border="1"> <thead> <tr> <th><i>Activities</i></th> <th><i>Date, Time and Venue</i></th> </tr> </thead> <tbody> <tr> <td>1. Issuance of the Bidding Documents</td> <td>August 26, 2020 (Wednesday) to October 05, 2020 (Monday)</td> </tr> <tr> <td>2. Deadline for the Submission and Receipt of Bids</td> <td>October 05, 2020 (Monday), 10:00a.m. VENUE: Corporate Lounge, Sixth (6<sup>th</sup>) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila</td> </tr> <tr> <td>3. Opening and Preliminary Examination of Bids</td> <td>October 05, 2020 (Monday), 10:00a.m. onwards VENUE: Corporate Lounge, Sixth (6<sup>th</sup>) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila</td> </tr> </tbody> </table>	<i>Activities</i>	<i>Date, Time and Venue</i>	1. Issuance of the Bidding Documents	August 26, 2020 (Wednesday) to October 05, 2020 (Monday)	2. Deadline for the Submission and Receipt of Bids	October 05, 2020 (Monday), 10:00a.m. VENUE: Corporate Lounge, Sixth (6 <sup>th</sup> ) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila	3. Opening and Preliminary Examination of Bids	October 05, 2020 (Monday), 10:00a.m. onwards VENUE: Corporate Lounge, Sixth (6 <sup>th</sup> ) Floor, PAGCOR Corporate Office, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila
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**SECTION III. BID DATA SHEET**

55	<p>ITB Clause 21</p> <p>The address for submission of bids is CORPORATE LOUNGE, Sixth (6<sup>th</sup>) Floor, PAGCOR CORPORATE OFFICE, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila.</p> <p>The deadline for submission of bids is September 23, 2020 (Wednesday), 10:45 a.m.</p>	<p>ITB Clause 21</p> <p>The address for submission of bids is <b>CORPORATE LOUNGE, Sixth (6<sup>th</sup>) Floor, PAGCOR CORPORATE OFFICE, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila.</b></p> <p>The deadline for submission of bids is <b>October 05, 2020 (Monday), 10:00 a.m.</b></p>
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<p>ITB Clause 24.1</p> <p>The place of bid opening is CORPORATE LOUNGE, Sixth (6<sup>th</sup>) Floor, PAGCOR CORPORATE OFFICE, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila.</p> <p>The date and time of bid opening is September 23, 2020 (Wednesday), 10:45 a.m. onwards.</p>	<p><b>ITB Clause 24.1</b></p> <p><b>The place of bid opening is CORPORATE LOUNGE, Sixth (6<sup>th</sup>) Floor, PAGCOR CORPORATE OFFICE, New Coast Hotel, 1588 M.H. Del Pilar corner Pedro Gil Streets, Malate, Manila.</b></p> <p><b>The date and time of bid opening is October 05, 2020 (Monday), 10:00 a.m. onwards.</b></p>
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**IV. MODIFICATIONS IN THE BIDDING DOCUMENTS:**

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44	<p>ITB Clause 5.4</p> <p style="text-align: center;">xxxx xxxx xxxx</p> <p>For this purpose, similar contracts shall refer to the following:</p> <table border="1" data-bbox="167 1249 817 1480"> <thead> <tr> <th>LOT NO.</th> <th>SIMILAR CONTRACTS</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Maintenance Agreement for Storage</td> </tr> <tr> <td>2</td> <td>Maintenance Agreement for Server</td> </tr> <tr> <td>3</td> <td>Maintenance Agreement for Hypervisor Software</td> </tr> </tbody> </table>	LOT NO.	SIMILAR CONTRACTS	1	Maintenance Agreement for Storage	2	Maintenance Agreement for Server	3	Maintenance Agreement for Hypervisor Software	<p>ITB Clause 5.4</p> <p style="text-align: center;">xxxx xxxx xxxx</p> <p><b>For this purpose, similar contracts shall refer to the following:</b></p> <table border="1" data-bbox="842 1160 1517 1570"> <thead> <tr> <th>LOT NO.</th> <th>SIMILAR CONTRACTS</th> </tr> </thead> <tbody> <tr> <td>1</td> <td><b>Supply, Delivery, Installation and Configuration of Storage with Maintenance Agreement</b></td> </tr> <tr> <td>2</td> <td><b>Supply, Delivery, Installation and Configuration of Server with Maintenance Agreement</b></td> </tr> <tr> <td>3</td> <td><b>Supply, Delivery, Installation and Configuration of Hypervisor Software</b></td> </tr> </tbody> </table>	LOT NO.	SIMILAR CONTRACTS	1	<b>Supply, Delivery, Installation and Configuration of Storage with Maintenance Agreement</b>	2	<b>Supply, Delivery, Installation and Configuration of Server with Maintenance Agreement</b>	3	<b>Supply, Delivery, Installation and Configuration of Hypervisor Software</b>
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50	<p>ITB Clause 12.1(b)(ii)</p> <p>Bidders shall submit the following:</p> <p style="text-align: center;">xxxx xxxx xxxx</p> <p>3. Certificate from the Principal of at least Tier 2 partnership of the proposed solution;</p> <p>4. Certificate from the bidder stating that they are capable of rendering after sales</p>	<p>ITB Clause 12.1(b)(ii)</p> <p>Bidders shall submit the following:</p> <p style="text-align: center;">xxxx xxxx xxxx</p> <p><b>3. Certificate from the Principal of at least Tier 2 partnership of the proposed solution must be submitted on the deadline for the Submission and Receipt of Bids. Scanned copy of the signed</b></p>																

	<p>support services for the next five (5) years;</p> <p>5. Certificate from the Principal stating that they are capable of rendering after sales support services for the next five (5) years;</p> <p>6. Statement or List of the names of the two (2) locally-based Certificate Engineers or Certified Trained Solution Specialist for the Proposed Solution, together with the following attachments:                    xxxx  xxxx  xxxx</p> <p>c) Certificate of Employment from the Human Resource Department to prove that the Certificate Engineer or Certified Trained Solution Specialist has been employed by the prospective bidder twelve (12) months prior to the schedule of the Submission and Opening of Bids;</p> <p>d) Photocopy of the latest certification issued by the manufacturer of the solutions being offered or similar projects, within the last two (2) years;</p>	<p><b>certification either originally signed or using electronic/digital signature is acceptable provided the original copy of certification will be given before the award of this project;</b></p> <p><b>4. Certificate from the bidder stating that they are capable of rendering after sales support services for the next two (2) years;</b></p> <p><b>5. Statement or List of the names of the two (2) locally-based Certified Engineers or Certified Trained Solution Specialist for this project, together with the following attachments:</b>                    xxxx  xxxx  xxxx</p> <p>c) Certificate of Employment from the Human Resource Department to prove that the <b>Certified Engineer</b> or Certified Trained Solution Specialist has been employed by the prospective bidder twelve (12) months prior to the schedule of the Submission and Opening of Bids;</p> <p><b>d) Photocopy of the latest certification issued by the manufacturer or proof of any certification exam taken for the solutions being offered or similar projects, valid within the last three (3) years;</b></p>
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**SECTION VII. TECHNICAL SPECIFICATIONS**

100, 101		Statement of Compliance xxx  xxx xxx		Please state either "comply" or "not comply"	
	<b>ADDITIONAL TERMS AND CONDITIONS:</b>		<b>ADDITIONAL TERMS AND CONDITIONS:</b>		
	1. Scope of Works and Services Support (Lots 1, 2 and 3)		1. Scope of Works and Services Support (Lots 1, 2 and 3)		
	xxxx  xxxx  xxxx m. The bidder must have at least two (2) locally based Certified Engineers or certified trained Solution Specialist for the proposed solution. To		xxxx  xxxx  xxxx m. The bidder must have at least two (2) locally based Certified Engineers or certified trained Solution Specialist <b>for this project.</b> To support		

<p>support this, the bidder shall attach their individual resumes, company ID and photocopy of their latest certification issued by the manufacturer (within the last 2 years) of the solutions being offered or similar projects. Certified engineer should be employed with the bidder 12 months prior to bid opening. Certificate of employment from Human Resource Department should be submitted as proof. xxxx xxxx xxxx</p>		<p>this, the bidder shall attach their individual resumes, company ID and photocopy of their latest certification issued by the manufacturer <b>or proof of any certification exam taken (valid within the last 3 years)</b> for the solutions being offered or similar projects. Certified engineer should be employed with the bidder 12 months prior to bid opening. Certificate of employment from Human Resource Department should be submitted as proof. xxxx xxxx xxxx</p>	
<p>2. Vendor Requirements (Lots 1, 2 and 3) a. Certificate from the Principal of at least Tier 2 partnership of the proposed solution which must be submitted on the deadline for the Submission and Receipt of Bids.</p>		<p>2. Vendor Requirements (Lots 1, 2 and 3) <b>a. Certificate from the Principal of at least Tier 2 partnership of the proposed solution must be submitted on the deadline for the Submission and Receipt of Bids. Scanned copy of the signed certification either originally signed or using electronic/digital signature is acceptable provided the original copy of certification will be given before the award of this project.</b></p>	
<p>b. Certificate from the bidder and the Principal that they are capable of rendering after sales support services for the next five (5) years which must be submitted on the deadline for the Submission and Receipt of Bids. xxxx xxxx xxxx</p>		<p><b>b. Certificate from the bidder that they are capable of rendering after sales support</b></p>	
<p>3. Training Requirements (Lot 3) The winning bidder for the maintenance agreement of Hypervisor Software shall provide five (5) days</p>			

official curriculum training on optimize and scale training for three (3) PAGCOR IT participants.		<b>services for the next two (2) years which must be submitted on the deadline for the Submission and Receipt of Bids.</b>	
xxxx xxxx xxxx		<b>xxxx xxxx xxxx</b>	
d. Site of training on technical update may either be in a PAGCOR site or in the winning bidder's preferred site.		3. Training Requirements (Lot 3) The winning bidder for the maintenance agreement of Hypervisor Software shall provide five (5) days official curriculum training on optimize and scale training for three (3) PAGCOR IT participants.	
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		<b>d. Site of training on technical update may either be in a PAGCOR site or in the winning bidder's preferred site. Training can also be conducted face-to-face or through video conferencing, webcasting or other similar technology.</b>	

**V. RESPONSES TO THE QUERIES/CLARIFICATIONS RAISED BY THE SUPPLIER:**

**Item No.1**

Page 44 Section III. Bids Data Sheet Item 5.4. The bidder must have completed, within three (3) years from the deadline for the submission and Receipt of Bids, a single contract that is similar to this project, equivalent to at least fifty percent (50%) of the ABC of each lot participated.

Lot No.	Similar Contracts
1	Maintenance Agreement for Storage
2	Maintenance Agreement for Server

**Supplier’s Question:** *To have more option of the Single Largest Completed Contract definition above, can we request PAGCOR to consider project based (Supply, delivery, installation and configuration) Contract or PO? Project based PO or Contract has the same after sales support scope of services with maintenance agreement.*

**Response:** The request is acceptable provided that the project and scope of services includes Maintenance Agreement.

<b>FROM</b>		<b>TO</b>																																			
5.4	<p>The Bidder must have completed, within three (3) years from the deadline for the Submission and Receipt of Bids, a single contract that is similar to this Project, equivalent to at least fifty percent (50%) of the ABC of each lot participated.</p> <p>The amounts of the single largest completed contract are detailed as follows:</p> <table border="1"> <thead> <tr> <th>LOT NO</th> <th>DESCRIPTION</th> <th>MINIMUM AMOUNT OF SLCC</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1</td> <td>Procurement of Maintenance Agreement for Storage</td> <td>PhP 3,294,225.00</td> </tr> <tr> <td style="text-align: center;">2</td> <td>Procurement of Maintenance Agreement for Server</td> <td>PhP 405,392.50</td> </tr> <tr> <td style="text-align: center;">3</td> <td>Procurement of Upgrade of Hypervisor Software</td> <td>PhP 1,970,649.50</td> </tr> </tbody> </table> <p>For this purpose, similar contacts shall refer to the following:</p> <table border="1"> <thead> <tr> <th>LOT NO.</th> <th>SIMILAR CONTRACTS</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1</td> <td>Maintenance Agreement for Storage</td> </tr> <tr> <td style="text-align: center;">2</td> <td>Maintenance</td> </tr> </tbody> </table>	LOT NO	DESCRIPTION	MINIMUM AMOUNT OF SLCC	1	Procurement of Maintenance Agreement for Storage	PhP 3,294,225.00	2	Procurement of Maintenance Agreement for Server	PhP 405,392.50	3	Procurement of Upgrade of Hypervisor Software	PhP 1,970,649.50	LOT NO.	SIMILAR CONTRACTS	1	Maintenance Agreement for Storage	2	Maintenance	5.4	<p>The Bidder must have completed, within three (3) years from the deadline for the Submission and Receipt of Bids, a single contract that is similar to this Project, equivalent to at least fifty percent (50%) of the ABC of each lot participated.</p> <p>The amounts of the single largest completed contract are detailed as follows:</p> <table border="1"> <thead> <tr> <th>LOT NO</th> <th>DESCRIPTION</th> <th>MINIMUM AMOUNT OF SLCC</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1</td> <td>Procurement of Maintenance Agreement for Storage</td> <td>PhP 3,294,225.00</td> </tr> <tr> <td style="text-align: center;">2</td> <td>Procurement of Maintenance Agreement for Server</td> <td>PhP 405,392.50</td> </tr> <tr> <td style="text-align: center;">3</td> <td>Procurement of Upgrade of Hypervisor Software</td> <td>PhP 1,970,649.50</td> </tr> </tbody> </table> <p>For this purpose, similar contacts shall refer to the following:</p> <table border="1"> <thead> <tr> <th>LOT NO.</th> <th>SIMILAR CONTRACTS</th> </tr> </thead> <tbody> <tr> <td style="text-align: center;">1</td> <td>Supply, Delivery, Installation and</td> </tr> </tbody> </table>	LOT NO	DESCRIPTION	MINIMUM AMOUNT OF SLCC	1	Procurement of Maintenance Agreement for Storage	PhP 3,294,225.00	2	Procurement of Maintenance Agreement for Server	PhP 405,392.50	3	Procurement of Upgrade of Hypervisor Software	PhP 1,970,649.50	LOT NO.	SIMILAR CONTRACTS	1	Supply, Delivery, Installation and
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				3	Supply, Delivery, Installation and Configuration or Hypervisor Software

**Item No. 2**

Page 101 Vendor Requirements

b. Certificate from the bidder and the Principal that they are capable of rendering after sales support services for the next five (5) years which must be submitted on the deadline for the Submission and Receipt of Bids.

**Supplier’s Question:** *Can we remove this requirement? Normally principal do not issue this type of certification due to equipment end of support announcement.*

**Response:** Due to end of support life of equipment has been announced, the certification from the principal can be removed but the certification from the bidder that they are capable of rendering after sales support services for the next two (2) years must be provided and submitted on the deadline for the Submission and Receipt of Bids.

FROM	TO
<b>2. Vendor Requirements (Lots 1, 2 and 3)</b>	<b>2. Vendor Requirements (Lots 1,2 and 3)</b>
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**Item No. 3**

Page 100. Additional Terms and Conditions:

m. The bidder must have at least two (2) locally based Certificate Engineers or certified trained Solution Specialist for the proposed solution. To support this, the bidder shall attach their individual resumes, Company ID and photocopy of their



latest certification issued by the manufacturer (within the last 2 years) of the solutions being offered or similar projects.

Certified engineer should be employed with the bidder 12 months prior to bid opening. Certificate of employment from the Human Resource Department should be submitted as proof.

**Supplier’s Question 1:** *Lot 1 and 3, can we use year 2017 issued certificate? Although this is a 2017 certificate, per our principal this is still valid.*

**Response:** The 2017 certificate is acceptable provided that the principal will issue a statement stating the validity of the 2017 certification.

**Supplier’s Question 2 :** *Also, can you consider 1 locally based Certified Engineers or certified trained Solution Specialist for the proposed solution per lot?*

*Due to current pandemic, most of training institution suspend their operation and was not able to proceed with the training and certifications. Normally for vendors, new trainings were conducted every 3 years to align with new OS version of each product.*

**Response:** *PAGCOR maintain the requirements of two (2) Certified Engineers or certified trained Solution Specialist per lot to provide PAGCOR needed manpower as the needs arises.*

FROM	TO
<b>ADDITIONAL TERMS AND CONDITIONS:</b>	<b>ADDITIONAL TERMS AND CONDITIONS:</b>
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Please be guided accordingly.

Please acknowledge receipt of this bid bulletin and send it at (02) 7755-3199 local 7452 or 7453.

Thank you.

**RODERICK R. CONSOLACION**  
Chairperson  
BIDS AND AWARDS COMMITTEE (BAC) 2

Received by:

\_\_\_\_\_  
Signature over printed name

\_\_\_\_\_  
Company Name

\_\_\_\_\_  
Date