

INTERIM PES FORM 3

Philippine Amusement and Gaming Corporation

Interim Performance Scorecard 2013-2014 2013 ACCOMPLISHMENT REPORT


Performance Measures				Baseline Data <i>(if available)</i>			CY 2013 Targets	CY 2013 Accomplishment	RATING
Description	Formula	Weight	Data Provider <i>if applicable</i>	2010	2011	2012			
MFO 1: Revenue Generation									
Quantity 1: Income from gaming operation		40%		P24.02B	P27.94B	P31.44B	P32.91B	P29.25B	35.55%
Quantity 2: Income from licensed casinos		15%		P3.92B	P5.51B	P6.22B	P7.22B	P8.61B	15.00%
Quantity 3: Income from bingo franchisees		5%		P1.07B	P1.04B	P1.10B	P1.06B	P1.04B	4.91%
<i>Subtotal of Weights:</i>		60%							55.46%
MFO 2: Licensing and Regulatory Services									
Quality 1: Number of non-junket gaming tables installed over standard hotel rooms and standard room equivalent in Entertainment City	No. of installed non-junket tables/total hotel room equivalent	5%		n/a	n/a	n/a	Not to exceed 25%	19%	5%
Quality 2: Number of electronic gaming machines installed over standard hotel rooms and standard room equivalent in Entertainment City	No. of installed EGMs/total hotel room equivalent	5%		n/a	n/a	n/a	Not to exceed 300%	137%	5%
Quality 3: Collection efficiency	Amount collected from Licensed Gaming Operators / Total PAGCOR share from Entertainment City	10%		n/a	n/a	100%	100%	100%	10%
Timeliness 1: Number of days for processing clearance requests from licensees for importation of gaming items from receipt of complete requirements	Average number of days	5%		n/a	n/a	n/a	≤ 14 business days	3 business days	5%

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Timeliness 2: Number of days for processing PeGs applications	Average number of days	5%		n/a	n/a	n/a	≤ 25 business days	7 business days	5%
Subtotal of Weights:		30%							30%
General Administration and Support Services									
Financial 1: Actual OPEX against budget		10%		93.66%	97.17%	87.08%	<100%	90.44%	10%
Subtotal of Weights:		10%							10%
TOTAL OF WEIGHTS:		100%							95.46%

Certified correct:


LUCILLE V. ERMITA
 Asst. Vice President
 Corporate Planning Department

1/24/14
 Date


VIDAL T. CABIGON, JR.
 Asst. Vice President
 Accounting Department

1/24/14
 Date

Approved by:


CRISTINO L. MAGUIAT, JR.
 Chairman and Chief Executive Officer