

**PHILIPPINE GAMING INDUSTRY SCORECARD
CLARK CASINOS
2nd Quarter 2018**

| | | COMPONENT | | | 2018 Target | Total | Total 2nd Qtr Rating |
|----------------------|------------------|---|---|------------|--|---------------|----------------------|
| Objective/Measure | | Formula | Weight | | | | |
| SOCIAL IMPACT | SO1 | Increase Contribution to Nation Building Efforts | | | | | |
| | SM1 | Formalized corporate social responsibility efforts of CSEZ licensees (4th quarter only) | | 5% | Registration with SEC of a Foundation by each Licensee | 100.00% | 5.00% |
| | SM2 | % of local hires to total hires (*local hires shall mean employees from the region) | Local hires / total hires | 15% | 75% | 92.36% | 15.00% |
| | Sub-total | | | 20% | | | 20.00% |
| CUSTOMER | SO2 | Ensure a Conducive Business Environment within a Level Playing Field | | | | | |
| | SM3 | No. of legitimate complaints of customers elevated to PAGCOR | Absolute Number | 4% | <=5 | 0.00% | 4.00% |
| | SM4 | % of compliance to annual Certificate of Inspection issued by Clark Development Corporation | Number of tests and permits completed / total number of tests and permits required | 8% | 100% | 100.00% | 8.00% |
| | SM5 | % of security staff with 3 years employment who received security training | Number of security staff with security training / Total Number of Security staff with 3 years of employment | 4% | 100% | 100.00% | 4.00% |
| | SM6 | Licensee satisfaction index (4th quarter) | Average score on a scale from 1 to 5, 5 being the highest | 4% | 3% | | |
| | Sub-total | | | 20% | | | 16.00% |
| COMPLIANCE | SO3 | Strengthen Compliance of Licensees to the Regulatory Manuals | | | | | |
| | SM7 | % of notification forms (NF) submitted on time to PAGCOR Notification forms: 1. Installation of additional gaming tables and EGMs 2. Electronic Gaming Machines Game Conversion 3. Marketing Promotion Form | No. of NFs submitted on time / Total NFs | 15% | 100% | 100.00% | 15.00% |
| | SM8 | % of CSEZ Licensees' employees (involved in gaming operations) with a valid gaming employment license (GEL) issued by PAGCOR | No. of new hires and existing employees with GEL / total no. of employees in casino operations | 15% | 100% | 100.00% | 15.00% |
| | SM9 | % of approved gaming tables capacity installed | Number of gaming tables installed / Number of approved gaming tables capacity | 15% | =<100% | 47.24% | 15.00% |
| | SM10 | % of approved EGM installed | Number of EGMs installed / Number of approved EGMs capacity | 15% | =<100% | 47.37% | 15.00% |
| | Sub-total | | | 60% | | | 60.00% |
| TOTAL | | | 100% | | | 96.00% | |