

**PHILIPPINE GAMING INDUSTRY SCORECARD
CLARK CASINOS**

COMPONENT		2017 Target	WPI	EIDC	BILRDC	Total	Total 1st Qtr Rating	
Objective/Measure	Weight							
SOCIAL IMPACT	SO1	Increase Contribution to Nation Building Efforts						
	SM1	Formalized corporate social responsibility efforts of CSEZ licensees (4th quarter only)	5%	Registration with SEC of a Foundation by each Licensee	Name Reservation - Widus Foundation Inc.	SEC registration on process	No Report	
	SM2	% of local hires to total hires (*local hires shall mean employees from the region)	15%	75%	619	352	No Report	971
					646	366		1,012
					95.82%	96.17%	95.95%	
Sub-Total		20%					15%	

CUSTOMER	SO2	Ensure a Conducive Business Environment within a Level Playing Field							
	SM3	No. of legitimate complaints of customers elevated to PAGCOR	4%	<=5	1	0	No Report	1	4%
	SM4	% of compliance to annual Certificate of Inspection issued by Clark Development Corporation	8%	100%	42	3	No Report	45	8%
					42	3		45	
					100%	100%	100%		
	SM5	% of security staff with 3 years employment who received security training	4%	100%	15	12	No Report	27	1.57%
					15	54		69	
100%					22%	39%			
SM6	Licensee satisfaction index (4th quarter) *to be developed	4%	3						
Sub-Total		20%						13.57%	

COMPONENT		2017 Target	WPI	EIDC	BILRDC	Total	1st Qtr Rating		
Objective/Measure	Weight								
COMPLIANCE	SO1	Strengthen Compliance of Licensees to the Regulatory Manuals							
	SM7	% of notification forms (NF) submitted on time to PAGCOR Notification forms: 1. Installation of additional gaming tables and EGMS 2. Electronic Gaming Machines Game Conversion 3. Marketing Promotion Form	15%	100%	7	102	No Report	109	15%
					7	102		109	
					100%	100%	100%		
	SM8	% of CSEZ Licensees' employees (involved in gaming operations) with a valid gaming employment license (GEL) issued by PAGCOR.	15%	100%	551	365	No Report	916	15%
					284	366		650	
					194%	99.73%	141%		
	SM9	% of approved gaming tables capacity installed	15%	=<100%	51	26	No Report	77	15%
					284	55		339	
					17.96%	47.27%	23%		
	SM10	% of approved EGM installed	15%	=<100%	318	209	No Report	527	15%
					370	327		697	
					85.95%	63.91%	76%		
		Sub-Total	60%						60%
		TOTAL	100%						88.57%

WPI - Widus International Leisure, Inc. (Widus Hotel & Casino)

BILRDC - BB International Leisure & Resorts Development Corporation (Midori Clark Hotel & Casino)

EIDC - Eight Integrated Development Corporation (Royce Hotel & Casino)

* The achievable perfect score for the first quarter is only 91% since SM1 & SM6 is only graded during the 4th quarter.

** The decrease of 2.43% in SM5 was due the low number of security staff who have undergone security training as of the first quarter.

*** No report has been submitted by BILRDC despite the memo of GLDD dated February 22, 2017 re: