

**PHILIPPINE GAMING INDUSTRY SCORECARD  
THUNDERBIRD LICENSEES  
2ND Quarter 2020**

| Objective/Measure |   | COMPONENT   | Formula                             | Weight | 2020 Target                        | ERI (EAS)                         | TPHRI (POR)                      | Total                             | Total   | Total 2ND Qtr Rating |
|-------------------|---|---|-------------------------------------|--------|------------------------------------|-----------------------------------|----------------------------------|-----------------------------------|---------|----------------------|
| SOCIAL IMPACT     | SO1   | Increase Contribution to Nation Building Efforts  |                                     |        |                                    |                                   |                                  |                                   |         |                      |
|                   | SM1   | % of collected Cultural Heritage Foundation Fund (CHFF) allocated with approved concept to previous year-end balance              | Amount allocated / total collection | 12%    | 40% in June;<br>70% by<br>December | 2,290,000<br>1,554,169<br>147.35% | 3,348,000<br>3,415,010<br>98.04% | 5,638,000<br>4,969,179<br>113.46% | 113.46% | 12.00%               |
|                   | SM2   | % of local hires to total hires ("local hires shall mean employees from the region for Poro and from the region and MM for Rizal) | Local hires / Total hires           | 8%     | 75%                                | 240<br>266<br>90.23%              | 430<br>464<br>92.67%             | 670<br>730<br>91.78%              | 91.78%  | 8.00%                |
|                   | Sub-total   |   |                                     | 20%    |                                    |                                   |                                  |                                   |         | 20.00%               |
|                   | <b>CUSTOMER</b>   |   |                                     |        |                                    |                                   |                                  |                                   |         |                      |
| SO2               | Ensure a Conducive Business Environment within a Level Playing Field  |   |                                     |        |                                    |                                   |                                  |                                   |         |                      |
| SM3               | No. of legitimate complaints of customers elevated to PAGCOR  | Absolute Number   | 4%                                  | <=5    | 0                                  | 0                                 | 0                                | 0.00%                             | 4.00%   |                      |
| SM4               | % of compliance to annual Certificate of Inspection issued by Poro Point Management Corporation (under BCDA) for Poro Point and LGU for Rizal   | Number of tests and permits completed / Total number of tests and permits required  | 8%                                  | 100%   | 1<br>100.00%                       | 7<br>77.78%                       | 8<br>80.00%                      | 60.00%                            | 6.40%   |                      |
| SM5               | % of security staff with 3 years employment who received security training  | Number of security staff with security training / Total Number of Security staff with 3 years of employment                       | 4%                                  | 100%   | 7<br>100.00%                       | 22<br>100.00%                     | 29<br>100.00%                    | 100.00%                           | 4.00%   |                      |
| SM6               | Licensee satisfaction index   | Average score on a scale from 1 to 5, 5 being the highest   | 4%                                  | 3      | 4TH QUARTER ONLY                   |                                   |                                  |                                   | 4.00%   |                      |
| Sub-total         |   |   | 20%                                 |        |                                    |                                   |                                  |                                   | 18.40%  |                      |
| <b>COMPLIANCE</b> |   |   |                                     |        |                                    |                                   |                                  |                                   |         |                      |
| SO3               | Strengthen Compliance of Licensees to the Regulatory Manuals  |   |                                     |        |                                    |                                   |                                  |                                   |         |                      |
| SM7               | % of notification forms (NF) submitted on time to PAGCOR<br>Notification forms:<br>1. Installation of additional gaming tables and EGMs<br>2. Electronic Gaming Machines Game Conversion<br>3. Marketing Promotion Form | No. of NFs submitted on time / Total NFs  | 15%                                 | 100%   | 3<br>100.00%                       | 4<br>100.00%                      | 7<br>100.00%                     | 100.00%                           | 15.00%  |                      |
| SM8               | % of Fiesta Licensees' employees (involved in gaming operations) with a valid gaming employment license (GEL) issued by PAGCOR  | No. of new hires and existing employees with GEL / total no. of employees in casino operations                                    | 15%                                 | 100%   | 266<br>100.00%                     | 464<br>100.00%                    | 730<br>100.00%                   | 100.00%                           | 15.00%  |                      |
| SM9               | % of approved gaming tables capacity installed  | Number of gaming tables installed / Number of approved gaming tables capacity   | 15%                                 | =<100% | 24<br>37.50%                       | 34<br>10.63%                      | 58<br>15.10%                     | 15.10%                            | 15.00%  |                      |
| SM10              | % of approved EGM installed   | Number of EGMs installed / Number of approved EGMs capacity   | 15%                                 | =<100% | 266<br>61.01%                      | 364<br>18.50%                     | 630<br>26.21%                    | 26.21%                            | 15.00%  |                      |
| Sub-total         |   |   | 60%                                 |        |                                    |                                   |                                  |                                   | 60.00%  |                      |
| TOTAL             |   |   |                                     | 100%   |                                    |                                   |                                  |                                   |         | 98.40%               |